

About us

Preflet GmbH, founded in 2023, is a technology company headquartered in Germany. Our mission is to democratize access to energy expertise, making it easier for all organizations, regardless of size or resources, to optimize how their buildings use energy, reduce emissions, and stay compliant.

What sets Preflet apart from the competition is our proactive approach to support energy managers, building operators, and sustainability leaders before they even realize they need it, including energy-emission insights, automated reporting, and tailored actions for smarter resource management.

Our investors and supporters include Techstars, the EU's Climate KIC initiative, ESA BIC/BA, Microsoft for Startups, and L Bank.

Preflet aims to have the most adaptable AI agent developed on the market, enabling buildings to operate cost-effectively while becoming smarter and greener.

Team

10+ years of experience each with multidisciplinary skills such as energy smart cities,, AI, data science, IoT sector and business development



Shailendra Tomar
Co-founder & CEO



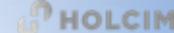
Francesca Rubbiani
Co-founder & CGO



France Eurvard
Strategic Development



Michael Gross
Project Manager



Problem

As European energy demand rises, businesses face increasing pressure to reduce consumption, cut costs, and meet sustainability targets. However, there is a shortage of trained professionals in resource management and a critical skills gap in optimizing clean energy systems (HVAC, PV, storage, EV). This challenge is particularly significant in non-residential buildings, which often have incumbent vendors and operate inefficiently, wasting up to 30% of resources and emitting emissions.

Solution

Preflet has developed Leo, an AI colleague that digitalizes buildings using hardware-agnostic IoT APIs. Its proactive and reactive capabilities, built on zero-shot demand forecasting and IoT LLM integration, go beyond dashboards or chatbots. Leo unifies building resources and integrates external data like benchmarks, live energy prices, and weather forecasts for adaptable automation. This reduces time and effort, streamlining deployment across diverse building portfolios in Europe and beyond.